
In today’s competitive landscape, high performance IT solutions are critical to a company’s success in staying ahead of the curve. Undergoing a merger or acquisition is a challenging and stressful process for internal IT departments, particularly during times of change. Vital IT needs can become disrupted or burdensome, impacting performance objectives, company productivity and numerous other aspects of the business.

Prior to and during the merger or acquisition, companies are often highly focused on operations, finance, and human resources rather than on IT. However, at some point during the process there is a stark realization that IT is equally important and needs to be handled properly. As part of this realization it is also common for the company to see this M&A process as a window of opportunity to improve the efficiency and performance of their computing environment.

This is where a capable IT hosting partner can be a significant asset in advising and guiding the companies’ leadership on the best ways to improve the service levels of the IT function.

Finding the right managed hosting provider can help alleviate many of the burdens and day-to-day tasks, so internal staff can focus on the strategic aspects of the business.

Due to the heavy reliance on IT by most enterprises to conduct daily business operations, the risks of having problems or even outages caused by the merger itself are very high.

To mitigate this risk, many companies going through a merger or acquisition look to IT outsourcing providers to help with the assimilation of the two organizations. The outsourcing partner can create a bridge that connects the two IT platforms and supports the critical need for increased computing power, storage capacity, network connectivity, and technical services.

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Speed is Key

Merged or acquired companies need to quickly harmonize their IT systems to facilitate the blending of processes and operations from both companies. How quickly and efficiently this harmonization occurs can be critical to the company’s new public image and brand.

Secure-24 has experience helping companies work through the four major steps of M&A: planning, resolution, implementation and post-merger IT integration. From signing the letter of intent through preparing a timetable to consummate the agreement, Secure-24 can provide insights and awareness about potential IT bottlenecks, compliance requirements, estimating the size of infrastructure and other technology-related topics required to support the merging systems.

Secure-24 is a particularly critical asset in the final part of the process with the post-merger IT integration. Efficiently performing the integration is very important at this time because studies done on customer satisfaction during mergers say that customers typically expect merging companies to have the majority of the ‘customer-facing issue’ resolved within 100 days post-close.

Secure-24 can provide technical expertise as a well as an ‘on demand’ technology infrastructure that can be utilized as a bridge during the transition, which can greatly speed up the IT integration process and meet customer expectation.

Secure-24 M&A Services

Secure-24 is a premier provider of managed hosting, onshore IT outsourcing, and managed services for private equity and M&A consultants.

We provide the following services that can be tailored to meet each individual M&A situations:

- ERP Hosting
- Strategic Planning
- Comprehensive Planning and Support
- Budgetary Costing Models
- IT Outsourcing
- Mission Critical Application Hosting
- Server Virtualization
- Network Separation Design & Security Management
- Help Desk/Service Desk
- Desktop Virtualization Infrastructure

To learn more about how Secure-24 can help your organization, please contact us at 1-800-332-0076 or visit www.secure-24.com.